

Case Study: Dorset Soils & Aggregates Copyrite Excels at New Technology Implementation

Client:

Dorset Soils and Aggregates Ltd is a Dorset based business established in 1998. Their comprehensive range of products, supplied both to trade and domestic customers includes,

- ✓ Aggregates
- ✓ Landscaping and Horticulture products
- ✓ Waste Disposal

The company prides itself with being able to offer clients a reliable, friendly and cost effective service, backed by their reputation for providing quality products at competitive prices.

Business Challenge:

When Paul Miller, Director and Owner, took on larger and more accessible premises as part of the ongoing expansion of his business, he needed an office technology partner that he could trust. Having experienced Copyrite's quality of service over several years for his photocopying needs, he naturally turned to Copyrite for wider office technology support, and particularly for the move and ongoing support of his IT.

Solution:

Mike Burden, Head of IT Business Solutions at Copyrite said, "Dorset Soils and Aggregates premises move had some unexpected and very aggressive timescales, which included not only the office function and technology, but also a move of all the stock. Any over-run would have had a serious impact on the company's ability to service their customers. We took the pain and the risk out of the project for Paul; looking after the planning and implementation, through to post-move support. This covered not only cabling and connectivity services, but also ensuring the protection of data and checking the availability of services as part of the cutover. Working with Copyrite meant Paul could avoid the headache of managing multiple suppliers."

Benefits:

Paul Miller commented, "Here at Dorset Soils and Aggregates, we wanted to work with one local company for all our technology requirements. It was important for us to choose the right partner, one that would deliver everything we needed, on time. Copyrite did not let us down."



"Copyrite has managed to exceed my expectations; their approach, skills, responsiveness and sense of ownership could not be bettered."

**Paul Miller,
Director and Owner**

